Euro-Rijn Insight

Corporate magazine

#7

The voyage of Euro-Rijn

Founded in 1979, Euro-Rijn has evolved into a leading provider of global logistics

New group members

Sustainable logistics

Euro-Rijn Italia

We bring business forward

Euro-Rijn Group



The voyage of Euro-Rijn 14





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"Enjoy reading this 7th Euro-Rijn Group corporate magazine"

We bring business forward

Foreword

Dear reader,

This year, Euro-Rijn Group focused on growth, and we are very excited to share some of our accomplishments, updates on current activities and future plans in this 7th edition of our corporate magazine.

Our aim with this magazine is to give you more insight into the developments and activities at the Euro-Rijn Group and its group members, while also sharing with you our views on various relevant topics.

As you are used from us, we kick off this magazine with an article which includes a comprehensive outline of the most important Euro-Rijn Group related events that happened in the past year.

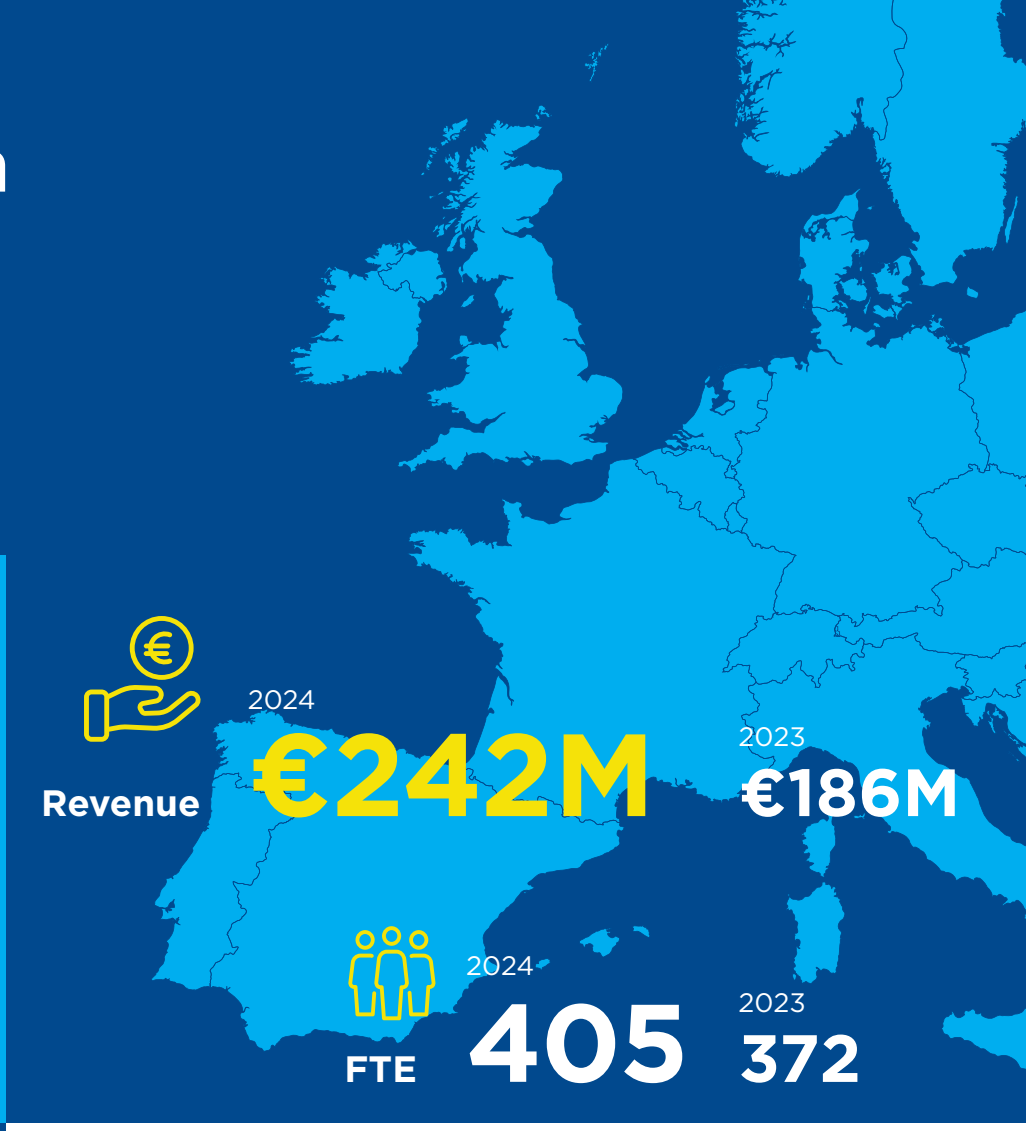
The centre section of this magazine contains a convenient overview of all companies that are part of the Euro-Rijn Group.

We are proud of the substantial progress we have made this year by adding new group companies and activities to our group and further strengthening our position in inland shipping. However, none of this could have been achieved without the support of our loyal and committed staff as well as the good relations with our customers and suppliers all over the world.

We thank you for that and if you have any specific interest, give us a call at +31 168 393 170.

Albert van Ommen
CEO

Euro-Rijn Group



The most important recent developments

Revenue

2024 **€242M**

2023 **€186M**

FTE

2024 **405**

2023 **372**

We bring business forward

2024 has been a year of significant growth and development for the Euro-Rijn Group. We are proud to announce the opening of a new office location in Rotterdam, Waalhaven, we have added new companies to the group to strengthen our position in inland shipping and we have filmed four new corporate videos that reflect our dedication to innovation and quality. These are a few examples of us continuing to expand the Euro-Rijn Group. We are excited to share some of the latest news and updates from Euro-Rijn with you!

New Rotterdam office

In January 2025, we opened our new office location in Rotterdam, Waalhaven. Euro-Rijn started its' business more than 45 years ago in Rotterdam so with this new location we are back on familiar ground.

A year in review



This expansion is a strategic step to better serve our customers and partners in the Rotterdam area and to provide enhanced accessibility and support in the heart of one of Europe's busiest logistics hubs; Rotterdam. This new location also helps in reducing travel time for our staff living in the area and reducing our carbon footprint.

We look forward to continuing our growth together and delivering the exceptional service our customers expect from us, now also from this new location! Both, Euro-Rijn Cross Trade and the container logistics department of Euro-Rijn Global Logistics will operate from the Rotterdam office. All other activities and our head-office remain at Moerdijk.



Strengthening our position in inland shipping

Beginning 2024, Euro-Rijn Logistics Holding B.V., the logistics holding company of our group, added Danser Group B.V. Danser is a leading provider of container transport in Northwest Europe. Later in the year, Euro-Rijn acquired a participation in Elbe Rijn Lloyd B.V. and YST Logistics B.V. to further strengthen its position in the inland shipping sector and further expand its network and services across Europe.

Elbe Rijn Lloyd is an experienced charterer of inland vessels and YST Logistics a specialised provider of inland waterway transport and offshore logistics.

Eurosalt achieves CO2 Performance Ladder certification

Eurosalt Handelmaatschappij successfully obtained their certification for the CO2 Performance Ladder. This recognition underlines our commitment to sustainability and our ambition to reduce CO2 emissions and contribute to a greener future.

The CO2 Performance Ladder is a tool developed to support organisations in reducing their CO2 emissions. It offers a structured approach to gain insight into one's own emissions and helps companies take concrete steps towards climate neutrality. By obtaining this certification, Eurosalt not only demonstrates its commitment to the environment but also its responsibility towards customers and stakeholders.

State-of-the-art IT systems

Euro-Rijn is actively upgrading its systems to new state-of-the-art IT systems. As our group is growing we believe this is essential for our business growth, but also your and our security and safety.

New corporate videos

This year, we produced four new corporate videos for the Euro-Rijn Group, Euro-Rijn Global Logistics, Euro-Rijn XL Logistics, and AWL Group of companies. These excellent video's reflect our dedication to innovation and quality. We are proud of the Euro-Rijn team members making their appearance on screen.

We are very excited for you to see them! Scan the QR code to visit our YouTube-channel and watch the new corporate videos. ■







New group members

Danser Group

The acquisition of Danser Group in early 2024 is in line with Euro-Rijn's ambition to further strengthen its position in the inland shipping sector, where it has been active for over 45 years.

After the acquisition, Ben Maelissa, returning to the role of CEO of Danser Group, stated, "We are pleased to return to a family business where we can work together on new and innovative concepts that will further strengthen our market position, not only on the water but also via rail and road. Additionally, we are highly motivated to continue building our European hinterland network together with our customers and partners."

Danser Group, founded in 1982, has cemented its position as a leading provider of container transport in Northwest Europe. With its headquarters in the Netherlands and branches in Belgium, Luxemburg, France, and Switzerland, the company is a key player in inland container shipping. renowned for its extensive fleet of vessels and commitment to sustainability and innovation.



Modalities & specialities:

- **Barge services**
- **Rail services**
- **Pre- on-carriage**
- **Reefer**
- **IMO**
- **Project cargo**

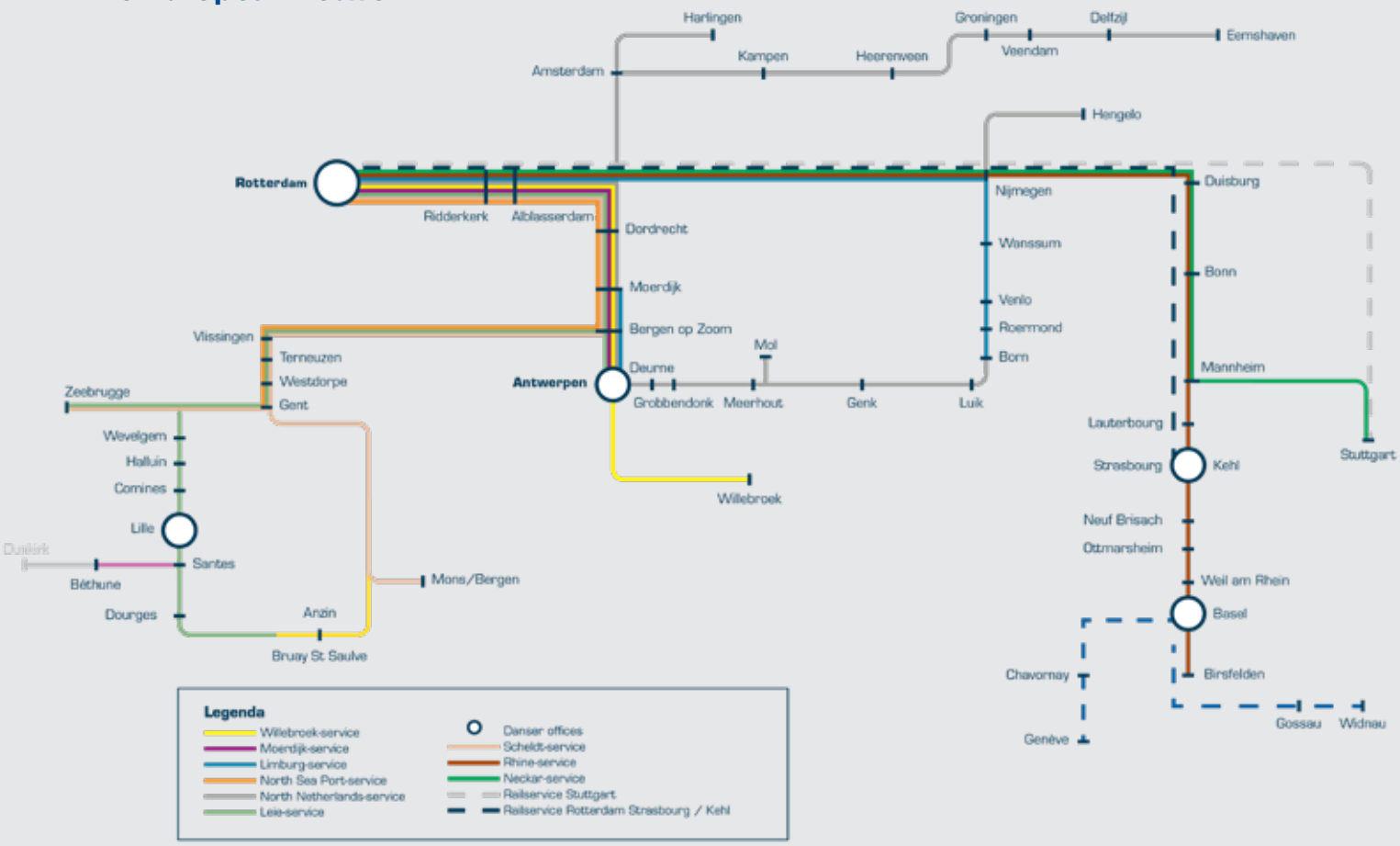
By acquiring Danser, Euro-Rijn expanded its business, in specifically inland shipping, to more countries in Europe. With its extensive fleet of ships, Danser Group serves a wide network in Northwest Europe. The network runs from Eemshaven in the north of the Netherlands to Basel in Switzerland. The Danser vessels are a familiar sight on the Rhine, Maas, Lek, Lower Rhine, Lys, Scheldt and the Albert Canal. Every river has its own characteristics. Danser has a versatile fleet with various ship sizes, so that they can properly and safely navigate any river.



danser

Contact:
info@danser.nl
+31 184 495 051
www.danser.nl

The European network





Elbe Rijn Lloyd

Since September 2024, we acquired a participation in Elbe Rijn Lloyd B.V., an experienced charterer of inland vessels. With this strategic investment, Euro-Rijn further strengthens its position in the inland shipping sector and further expands its network and services across Europe.

Elbe Rijn Lloyd, at Ridderkerk (The Netherlands) is known for its expertise in chartering inland vessels, focuses on bulk cargo and special transports on the Rhine, the German channels and Eastern Europe waterways. Besides bulk goods such as fertilisers, coal, and grain, as well as general cargo like non-ferrous metals and bagged goods, Elbe Rijn Lloyd is also specialised in the transport of project cargo, construction materials, and heavy lifts. For this, they have a fleet of 40 vessels flying the Dutch flag, as well as special vessels from Germany, Poland, and Czech Republic at their disposal.

The investment, together with shareholder DTG and others, underlines our ambition to further optimise our transport services. The participation will create a strong bundling of forces, which will lead to better service to customers in the field of inland shipping logistics.

ELBERIJN LLOYD
BINNENSCHEEPVAART • EXPEDITIE • LOGISTIEK

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+31 180 442 255
www.elberijnlloyd.nl

YST Logistics

Euro-Rijn acquired a strategic participation in YST Logistics B.V., a specialised provider of inland waterway transport and offshore logistics, based in Hendrik-Ido-Ambacht. With this investment, in October 2024, we expanded our network and services across the Netherlands and beyond. YST Logistics operates in countries such as Belgium, Germany, Switzerland, France, and the Danube countries.

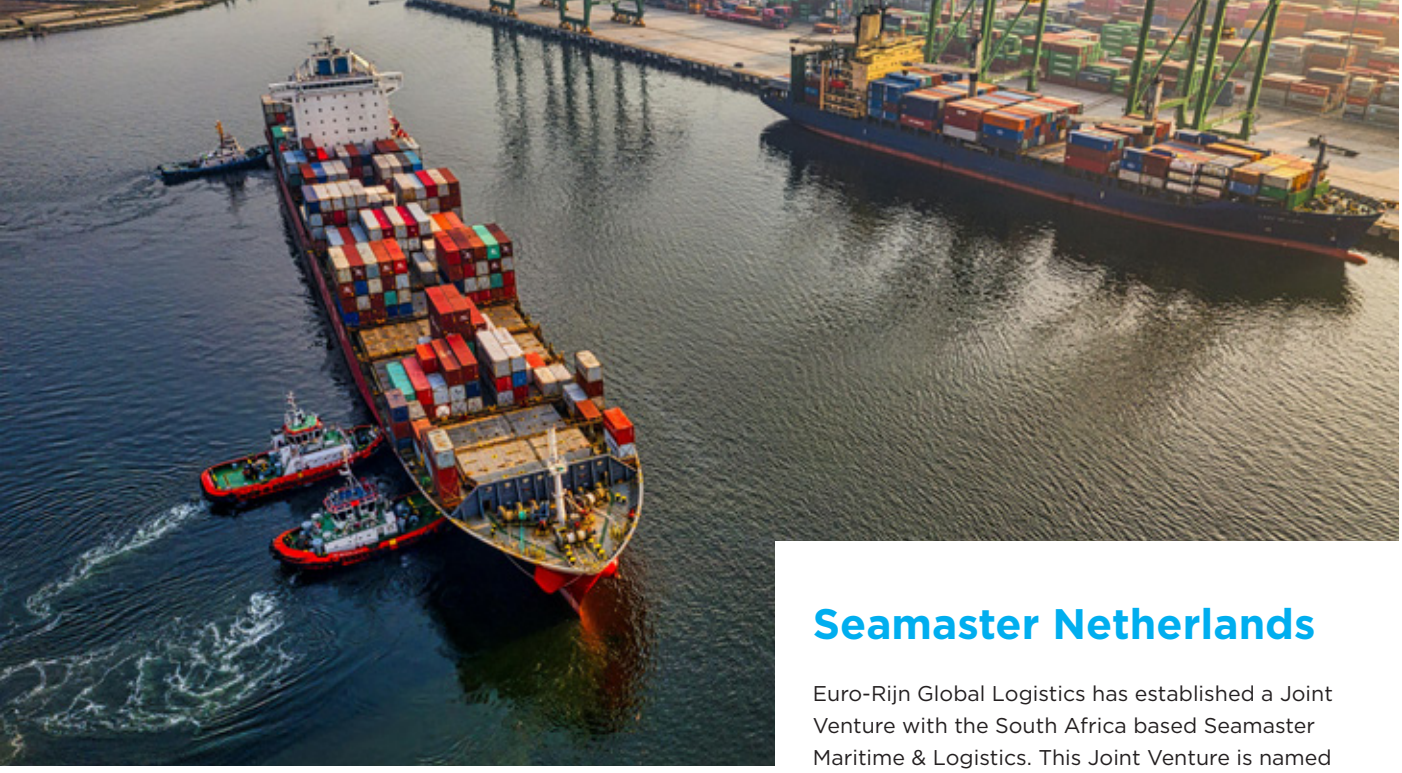
Founded in 2007, YST Logistics handles the transport of various goods via inland waterways, including grains, animal feed, construction materials, coal, bulk goods, and specialised cargo. Since 2011, the company has also expanded its expertise into the offshore sector. YST Logistics focuses on ensuring that shipments are delivered as sustainably and cost-effectively as possible, aligning with the growing demand for environmentally friendly transport solutions. YST Logistics provides tailor-made door-to-door solutions for every customer. The company places strong emphasis on corporate social responsibility, underscored by their focus on sustainable transport methods and the achievement of GMP+ and NIWO certifications.

Our participation in YST Logistics, together with shareholder KN Regensburg and the board, will create synergies that enhance both operational efficiency and customer satisfaction. Both companies are excited about the long-term partnership and look forward to continued growth and innovation in the inland and offshore logistics sectors.

YSTLOGISTICS

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info@ystlogistics.nl
+31 786 811 540
www.ystlogistics.nl





Cross Trade

Last year, our organisation, together with Arjan Boomsma, started a brand new activity with the name Euro-Rijn Cross Trade B.V.

Euro-Rijn Cross Trade is able to offer you the most competitive ocean freights from and to your major trading areas. We organise your cross trade shipments all over the world. Whether from West Africa to China, from South America to India or from Australia to Japan.

Besides our attractive rates, we are also able to issue our own House Bill of Lading, which is a carrier bill of lading and also accepted by the bank for Letter of Credits. In case you need your original Bills of Lading quickly at the financing banks, we can secure that the Bills of Lading are issued on the same day of shipment.

In case of, for instance, a vessel is delayed for whatever reason, and your containers are delivered on the export terminal, we could even eventually issue a 'received for shipment Bill of Lading'.

Seamaster Netherlands

Euro-Rijn Global Logistics has established a Joint Venture with the South Africa based Seamaster Maritime & Logistics. This Joint Venture is named Seamaster Netherlands B.V. and has it's office in Rotterdam.

Seamaster Maritime & Logistics is a leading, internationally recognised freight forwarding business. They specialise in custom supply chain solutions to fit your needs and solve your logistics problems and have the capacity, resources and infrastructure to deliver the logistics services required for doing business in Africa and globally.

This new entity enables both, Seamaster South Africa and Euro-Rijn Global Logistics, to expand their further activities on both the European and South and Eastern African continent.

Seamaster has a great team in South Africa bringing us and our customers new opportunities for further cooperation.

"At Euro-Rijn we are always looking to expand our international activities. This new partnership enables us to grow our presence in South Africa and take the next step in bringing our valued customers new opportunities." – Dick Huijgen, Managing Director at Euro-Rijn Global Logistics. ■

Euro-Rijn Cross Trade

SEAMASTER Maritime & Logistics

Contact:
a.boomsma@eurorijnct.com
+31 168 393 101
www.eurorijngroup.com

Contact:
sales@eurorijn.com
+31 168 393 250
www.seamaster.co.za



The voyage of Euro-Rijn

Euro-Rijn Global Logistics stands as a testament to our dedication. Founded in 1979 as Scheepvaart-onderneming Euro-Rijn (shipping company Euro-Rijn), the company has evolved into a leading provider of global logistics services.

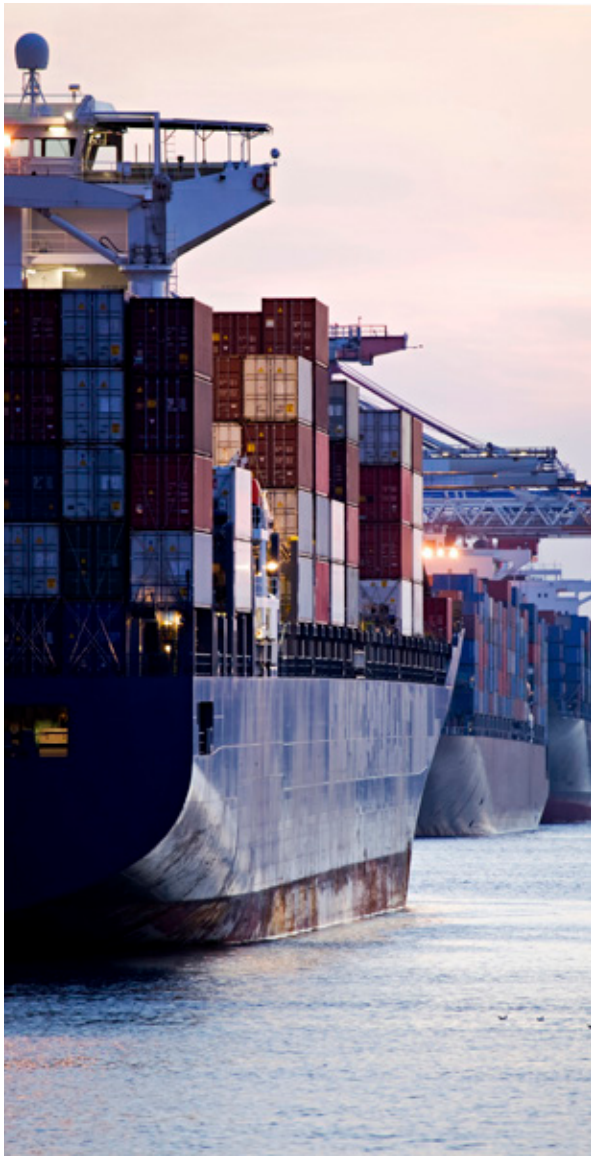
We began as an inland shipping company. Recognising the evolving needs of the global marketplace, Euro-Rijn quickly expanded its services to encompass a wider range of logistics solutions. This foresight laid the foundation for the company's future success.

Throughout our 45-year history, Euro-Rijn Global Logistics has remained committed to providing its customers with the highest level of service. We have invested heavily in our infrastructure, technology, and most importantly, our people. This commitment to excellence has earned Euro-Rijn a reputation for reliability, efficiency, and innovation.

Euro-Rijn constantly expands its international activities. Alongside growing the businesses in the Netherlands, Germany, Italy, Belgium, France, Switzerland and the UK, we are continuously looking to setup new international locations to further facilitate our international customers and partners.

As a global logistics service provider we are specialised in forwarding, worldwide container shipments, transport, warehousing and value added services.





Transport & forwarding

Whether your goods are transported in bulk, as break bulk cargo or by container, our specialists always find the most efficient way of shipping. With our extensive international network of agents, carriers and other partners, we make every corner of the world accessible to you.

In terms of transport, Euro-Rijn Global Logistics offers services such as road freight, sea freight, air freight, multimodal transport, freight forwarding, customs clearance, warehousing and distribution and supply chain management.

Overall, Euro-Rijn Global Logistics plays a crucial role in facilitating the movement of goods across different modes of transport and ensuring efficient and reliable logistics solutions for our clients.

Warehousing

The experts of Euro-Rijn Global Logistics can facilitate the perfect warehousing solution for our customers. Many of the Euro-Rijn Group companies are specialised in the storage of specific product types. Depending on the type of product, specific knowledge and skills are usually required.

Virtually all product types

Whether it is pallets of non-food products for the retail sector or a bulk cargo of concentrates, there is always a specialist within the Euro-Rijn Group who can offer the best logistics solution. Thanks to decades of experience our experts know all the ins and outs of the sector in which you operate and can always provide you with appropriate logistics advice.

Certifications and standards

The customers of our partners have high expectations so they want to be assured of the correct storage conditions for their product and related processes. Depending on the needs of your sector, our companies have the necessary certifications and work in full compliance with market standards.

We also have LME-certified warehouses for the storage of precious base metals. And with our bonded warehouses, you save on import duties and VAT when you import or export from or to a country outside the EU.



Value added services

Our customers require more than just transport, transfer or storage of their goods. For example, products may need to be repackaged, raw materials may need to be mixed or your (metal) products need to be crushed and screened to achieve a different size. These are just a few examples of value added services that we can offer you.

Crushing & Screening

Are you looking for a partner for crushing and screening your product? We can crush and screen your product in virtually any desired fraction. Quickly and accurately. Does your product also need to be packaged? No problem. We can process your goods in every required packaging form.

We can crush and screen many different materials. Such as ferro-alloys, concentrates, minerals, ores and glass. Crushing and screening metals and alloys has been our speciality for many years.
Some specific commodities are:

- **High Carbon Ferro Chrome (HcFeCr)**
- **Medium Carbon Ferro Chrome (McFeCr)**
- **Low Carbon Ferro Chrome (LcFeCr)**
- **Ferro Silicon (FeSi)**
- **Silicon Metal (SiMetal)**
- **High Carbon Ferro Manganese (HcFeMn)**
- **Silicon Manganese (SiMn)**
- **Ferro Titanium (FeTi)**

Our operators have years of experience and always work very carefully. All our crushing and screening plants are connected by conveyor belts. Your valuable products therefore never come into contact with the ground, which prevents contamination with other products.

Milling products is similar to crushing. The difference is that a different technique is used which allows for an even smaller fraction to be achieved, down to as little as 0-2 mm, for example for cord wire. We can also mill your product if needed.

Blending

Does your product consist of two or more raw materials that need to be blended? Then we can manage this entire process for you, including transport and other additional services.

Whether the raw materials for your product are delivered in bulk or in smaller packaging, to us it doesn't matter. Raw materials are carefully stored according to your requirements in order to prevent contamination, for example. The mixing process is done entirely in accordance with (inter)national standards, so that you can be assured of a high quality end product.

"We provide our customers with comprehensive logistics solutions and best in class service, enabling them to focus on their core business."



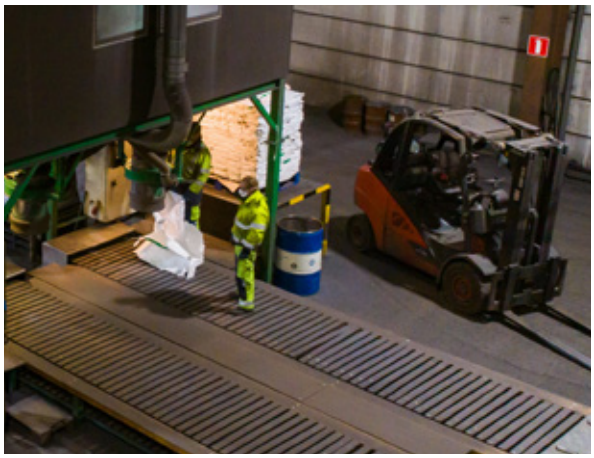
Packing & Repacking

Do your goods need to be repackaged, for example from pallets to boxes? Or do you have bulk products that need to be packed in big bags or drums? We can pack or repack your product in various forms of packaging.

No matter how the mixed product must be packaged, we take care of it. IBC, bags, tanks, drums, bulk, cans, flexibags, barrels or big bags are all possible. In addition, we are also gladly manage the transport or distribution of your product.

In order to meet specific customer requirements or certain regional standards, your product needs to be (re)packed. Depending on the type of goods we can provide your product with various forms of packaging, like bags, drums, pallets, etc.

Does your product need any additions or other processing? For example, replacing a manual or mixing your raw materials. Then we can also provide you these additional services. ■





1979
Establishment of Scheepvaartonder-neming Euro-Rijn (Shipping Company Euro-Rijn) by Albert van Ommen Sr.

1983
Eurosalt is founded to start the import and distribution of road salt from Italy (and later expands to Germany with Eurosalt Deutschland).

1992
Albert van Ommen Jr. joins Euro-Rijn and establishes Euro-Rijn International to specialise in the storage of ferro alloys.

1996
Euro-Rijn acquires Associated Metal Services (AMS), which gives the company direct access to its own terminal in Moerdijk.

2011
Euro-Rijn makes major investments in Combined Cargo Terminals (CCT) and Bulk Stevedoring Rotterdam (BSR) to expand the transshipment activities in Moerdijk.

2021
Euro-Rijn International merges with Scheep-vaartonderneming Euro-Rijn to establish Euro-Rijn Global Logistics.

2022
Euro-Rijn strengthens its 3PL activities with the acquisition of AWL Moerdijk. To ensure a complete logistics solution, Euro-Rijn establishes Euro-Rijn Logistics Holding, a holding company focussed on combining our logistics services.

2023
Euro-Rijn completes the acquisitions of Oorburg Intermodaal, Aquaroad Logistics, Gäde Warehousing and Gäde Trucking to strengthen its logistics positions in bulk transport and retail logistics.

2024
Euro-Rijn completes the acquisition of Danser Group and acquires participations in Elbe Rijn Lloyd and YST Logistics to strengthen its presence in the inland shipping sector.

Our Euro-Rijn culture



At the Euro-Rijn Group we always work with a dedicated and experienced team. Our specialists make sure to assist you with all your logistics needs, but another crucial factor is the support our logistic specialists can rely on to make things as seamless as possible. At the Euro-Rijn Group we work with a great in-house team that forms the backbone of our companies.

The core of this team is our Euro-Rijn culture.

Corporate events

At Euro-Rijn we like to celebrate our successes with our employees and business partners. That is why we organise multiple annual events. The fact that we can celebrate and at the same time interact with our Euro-Rijn team on many occasions displays that we still operate as a family business is a testament to the fact that we have such a strong team.

Herring party

On 18 June 2024 we celebrated the 39th edition of our traditional Euro-Rijn Group Herring Party.
At this event we were able to see many of our partners, customers and employees enjoy themselves and of course we served the new herring.
This year, at the herring party, we also celebrated the 45th anniversary of Euro-Rijn, which made it a very special event.

The Euro-Rijn herring party is an annual events which we organise for many of our business relations, celebrated in June. We look forward to celebrating the 40th edition this year. See you there!

Christmas dinner party

We celebrated our traditional Christmas event in Rotterdam, together with the employees of the Euro-Rijn Group and its subsidiaries. The event was held at a beautiful location and started off with a speech by our CEO, Albert van Ommen. After the speech we all enjoyed an amazing dinner experience, followed by a great party with a surprise performance.

Our team

At the Euro-Rijn Group we look for candidates who are team players and mission-focused, to complement the Euro-Rijn culture and our skills and values. This year we expanded our HR and recruitment team in order to make sure we can find the best talent for the Euro-Rijn group companies.



Working with a great team is what makes us able to deliver a comprehensive logistics solution to any problem. At Euro-Rijn we are ambitious and we work hard, but we do this together as a team and we offer transparency to our employees. As a family business we put great trust in our team and also make sure they can trust colleagues and managers. Euro-Rijn Group is a financially stable and constantly growing company, which means that we can keep expanding our business and job opportunities. ■



We are always looking for new talent at many of our group companies. We invite you to visit our website to find an overview of all our open vacancies.

Company overview

Transport & Logistics

Bulk Logistics

Euro-Rijn Global Logistics B.V.
All-round logistics service provider for metals and alloys, bulk products and general cargo.
eurorijn.com
+31 168 393 250

Euro-Rijn Deutschland GmbH
Logistics service provider for clients with operations in Germany.
eurorijn.com
+49 2066 205 00

Euro-Rijn Italia Srl.
Logistics service provider for clients with operations in Italy.
+31 168 393 250

Oorburg Intermodaal B.V.
Specialises in inland shipping logistics and delivers a door to door solution for any desired product.
oorburg-intermodaal.com
+31 30 303 1470

AquaRoad Logistics B.V.
Dynamic carrier in inland shipping and provides transport of bulk goods and project cargo over all European inland waterways.
aquaroad-logistics.com
+31 85 049 2780

Euro-Rijn Financial Services B.V.
Specialist in providing capital to finance your commodity trading.
erfinancial.services
+31 168 393 250

Cross Trade B.V.
Organises cross trade shipments all over the world.
+31 168 393 101

Retail Logistics

Euro-Rijn XL Logistics B.V.
Specialist in large scale logistics services for non-food retailers.
eurorijnxl.com
+31 168 334 324

Euro-Rijn XL Logistics Breda B.V.
Specialist in large scale logistics services for food retailers.
eurorijnxlbreda.com
+31 76 303 8150

Euro-Rijn Quality Services B.V.
Specialist in quality control services by taking samples from the clients warehouse.
+31 76 303 8150

Gäde Trucking B.V.
Provides trucking services in retail logistics.

Gäde Warehousing B.V.
Provides warehousing services in retail logistics.
gadebv.nl
+31 76 596 1020

Euro-Wine B.V.
Specialist in the storage, distribution, import and export of beer, wine and intermediate products.
eurowine.nl
+31 168 393 200

Euro-Rijn E-fulfilment B.V.
Logistics service provider for e-commerce businesses.
+31 168 334 324

Third-Party Logistics (3PL)

AWL Moerdijk B.V.
Logistics service provider specialised in the storage of ADR, chemicals, hazardous materials, food, feed and non-food goods, consisting of four entities:
- AWL Energy Logistics B.V.
- AWL Retail Logistics B.V.
- AWL Food & Feed Logistics B.V.
- AWL Hazmat Logistics B.V.

awlgroup.nl
+31 168 792 000

Independent Transport Logistics B.V.
International forwarder specialised in providing road transport within Europe.
itlbv.com
+31 168 393 275

Customs Expertise Rotterdam B.V.
Provides customs services and advice in Rotterdam.
cerotterdam.nl
+31 611 466 611

CER VAT B.V.
Handles VAT and fiscal representation.

Container Logistics

Danser Group B.V.
A leading provider of container transport in Northwest Europe.
danser.nl
+31 184 495 051

Participations

BSR Van Uden Stevedoring B.V.
Stevedoring company specialised in the storage and transshipment of bulk goods and general cargo.
bsrvus.com
+31 10 476 0171

CargoSnap B.V.
Service provider for documenting Proof of Conditions.
cargosnap.com
+31 30 808 0480

Circular Plastics B.V.
Developer of various sustainable circular packaging and transport solutions.
circular-plastics.com
+31 297 380 300

Combined Cargo Warehousing B.V.
Logistics service provider for many types of packaged products.
+31 168 385 333

Elbe Rijn Lloyd B.V.
Experienced charterer of inland vessels.
elberijnlloyd.nl
+31 180 442 255

Gladheidsbestrijding Amsterdam District B.V.
Provider of winter maintenance services in the 'Great-Amsterdam' region.
strooien.nl
+31 85 006 4605

Gladheidsbestrijding West-Brabant B.V.
Provider of winter maintenance services in the Moerdijk region.
strooienwestbrabant.nl
+31 168 393 200

GMR B.V.
Nationally operating provider of winter maintenance services.
strooien.nl
+31 85 006 4605

Libra Shipping B.V.
Ship broker and ship agency specialised in coastal shipping.
+31 180 441 152

Seamaster Netherlands B.V.
Joint vernture with Seamaster Maritime & Logistics.
+31 168 393 250

Overslagbedrijf Moerdijk B.V.
Provider of transshipment and storage services of bulk goods in particular.
obm.nl
+31 168 325 881

SRG International B.V.
Large-scale distribution and development partner for top confectionery and food brands.
srgi.eu
+31 165 315 555

YST Logistics B.V.
Transport of various goods via inland waterways.
ystlogistics.nl
+31 786 811 540

Real Estate

Euro-Rijn Real Estate B.V.
Investor and developer of future-proof properties for the logistics sector.
+31 168 393 201

Salt Trade

Eurosalt Handelmaatschappij B.V.
Experienced supplier of over 150 types of salt.
eurosalt.nl
+31 168 393 200

Eurosalt GmbH
Experienced salt supplier for the German market.
eurosalt.de
+49 2066 205 00

Eurosalt Winter Services B.V.
Specialist in winter maintenance of roads for, amongst others, industrial companies.
winterservices.nl
+31 168 393 200

Participations



At the Euro-Rijn Group we are not afraid to take calculated risks to grow our business. That is why we regularly invest in companies and start-ups we believe are promising. Besides this being a growth accelerator for Euro-Rijn, we want to contribute to making society more sustainable wherever possible. This is reflected by our investments in innovations in the field of logistics and sustainability.

After highlighting our new investments in Elbe Rijn Lloyd, YST Logistics, Danser Group and Seamaster Netherlands, we would like to highlight a few of the participations we are very proud to work with as dedicated partners.



BSR Van Uden Stevedoring

BSR Van Uden Stevedoring B.V. takes care of the storage and transshipment of bulk goods and general cargo for shipping companies, forwarders and cargo owners in the port of Rotterdam.

BSR Van Uden Stevedoring, led by Marco Vink and Gerard de Jong, is a joint venture between the Euro-Rijn Group and the Van Uden Group. At their terminal in the Merwehaven, they have all the facilities needed to optimise logistics processes. They gladly think along with their customers to find the best fitting logistics solutions. And they continuously invest in people and equipment to guarantee their customers high-quality services.

“Cooperation with the companies in the Euro-Rijn Group is exceptionally effective. The group can offer its clients comprehensive solutions in the area of transport and logistics. This is partly because of excellent mutual cooperation.” Said Gerard de Jong, Managing Director of BSR Van Uden Stevedoring.

Overslagbedrijf Moerdijk

Overslagbedrijf Moerdijk B.V. (OBM), a stevedoring company in Moerdijk operates 3 terminals located in the port of Moerdijk: OBM-North, OBM-East and OBM-West. In addition to handling a wide variety of dry bulk cargoes (especially high-quality ores, minerals, building materials) and general cargo (pallets, big bags, logs, steel products), OBM, as a BRZO company (BRZO companies are companies where large quantities of hazardous substances are handled above a certain threshold value), has all the necessary permits and is specialised in the handling and storage of various types of contaminated materials like dry bulk, several ores, minerals, building materials and waste/ recycling products. If desired, OBM provides inland transport by sea, waterway, rail and/or road transport.

OBM operates rail handling facilities in Moerdijk. Currently, OBM loads or unloads trains with various (bulk) goods for its customers. The facility also has permits for the handling of a wide variety of waste and ADR goods.

With three giant bulk silo's, OBM is fully equipped to store bulk products like cement and other bulk products.



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Innovation and commitment to innovative companies

Together with Rotterdamse Havendraken we have made direct investments in new innovative companies. Rotterdamse Havendraken is an investment initiative focused on supporting innovative ventures in port, maritime, logistics and energy sectors. With their investors, they aim to develop technological and sustainable companies and industries.

Together with Rotterdamse Havendraken we have invested in:

- **Qlayers**
- **GeoFluxus**
- **GBM Works**

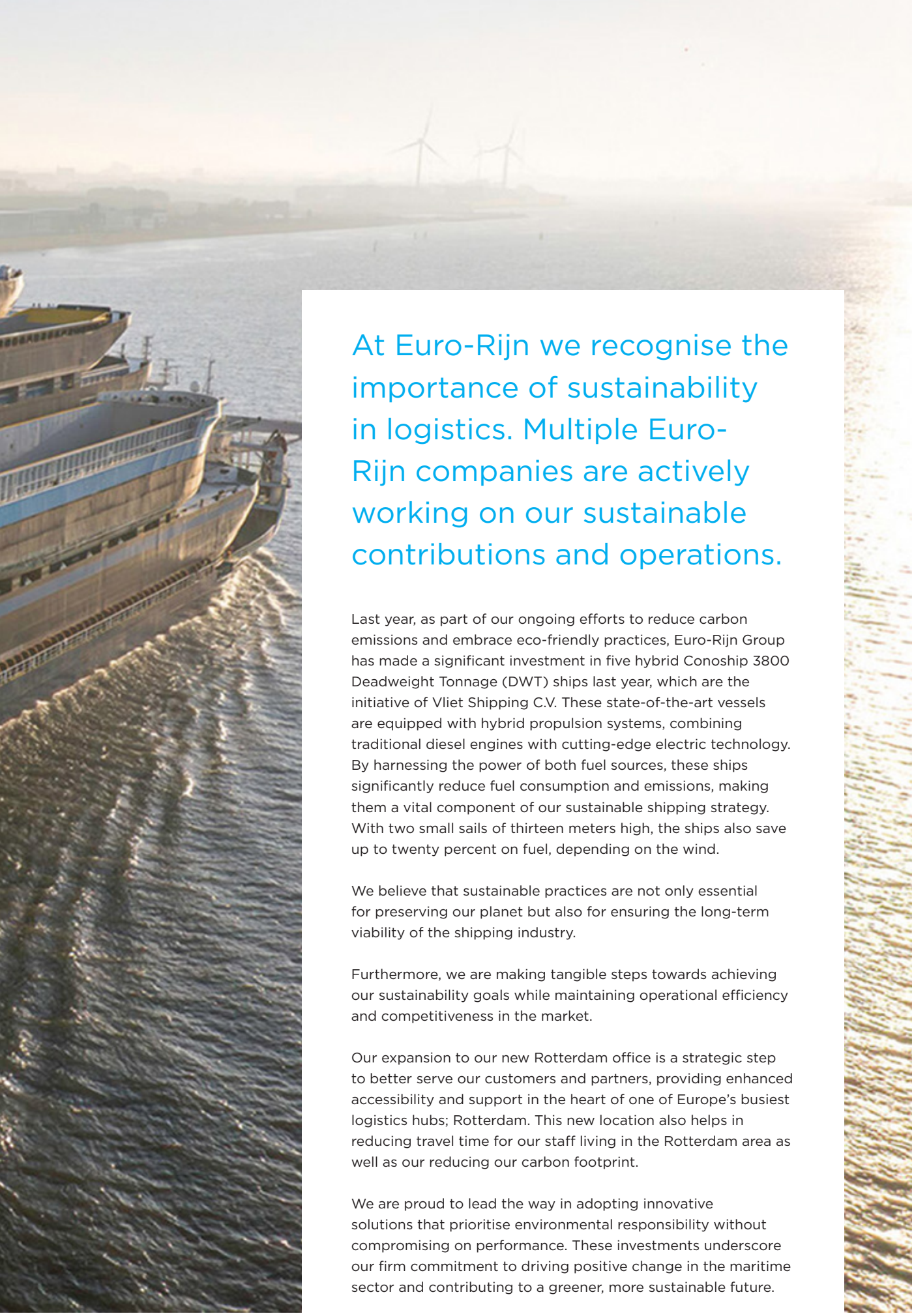
We are always open to productive collaboration

At Euro-Rijn each company has its own expertise and serves a certain niche. The main benefit of working in a group is being able to setup collaborations quickly. Furthermore we join forces with third parties to setup strong business networks and supply chains. As a result our companies are able to provide comprehensive solutions. Something that is a big advantage when dealing with the increasingly strong market competition.

We are always open to setting up new productive collaborations. We are used to grow together with our partners and we value long term relationships. If you see any fit with your business and Euro-Rijn Group, do not hesitate to contact us to discuss the possibilities. ■



Sustainable logistics



At Euro-Rijn we recognise the importance of sustainability in logistics. Multiple Euro-Rijn companies are actively working on our sustainable contributions and operations.

Last year, as part of our ongoing efforts to reduce carbon emissions and embrace eco-friendly practices, Euro-Rijn Group has made a significant investment in five hybrid Conoship 3800 Deadweight Tonnage (DWT) ships last year, which are the initiative of Vliet Shipping C.V. These state-of-the-art vessels are equipped with hybrid propulsion systems, combining traditional diesel engines with cutting-edge electric technology. By harnessing the power of both fuel sources, these ships significantly reduce fuel consumption and emissions, making them a vital component of our sustainable shipping strategy. With two small sails of thirteen meters high, the ships also save up to twenty percent on fuel, depending on the wind.

We believe that sustainable practices are not only essential for preserving our planet but also for ensuring the long-term viability of the shipping industry.

Furthermore, we are making tangible steps towards achieving our sustainability goals while maintaining operational efficiency and competitiveness in the market.

Our expansion to our new Rotterdam office is a strategic step to better serve our customers and partners, providing enhanced accessibility and support in the heart of one of Europe's busiest logistics hubs; Rotterdam. This new location also helps in reducing travel time for our staff living in the Rotterdam area as well as our reducing our carbon footprint.

We are proud to lead the way in adopting innovative solutions that prioritise environmental responsibility without compromising on performance. These investments underscore our firm commitment to driving positive change in the maritime sector and contributing to a greener, more sustainable future.

Carbon border adjustment mechanism

The EU's Carbon Border Adjustment Mechanism (CBAM) is a landmark tool to put a fair price on the carbon emitted during the production of carbon intensive goods that are entering the EU, and to encourage cleaner industrial production in non-EU countries. By confirming that a price has been paid for the embedded carbon emissions generated in the production of certain goods imported into the EU, the CBAM will ensure the carbon price of imports is equivalent to the carbon price of domestic production, and that the EU's climate objectives are not undermined. The CBAM is designed to be compatible with WTO-rules.

The CBAM obligation is highly dependent on the type of "product". During the first phase, CBAM will focus on goods most at risk of carbon leakage such as:

- **Cement**
- **Iron and Steel**
- **Aluminium**
- **Fertilisers**
- **Electricity**

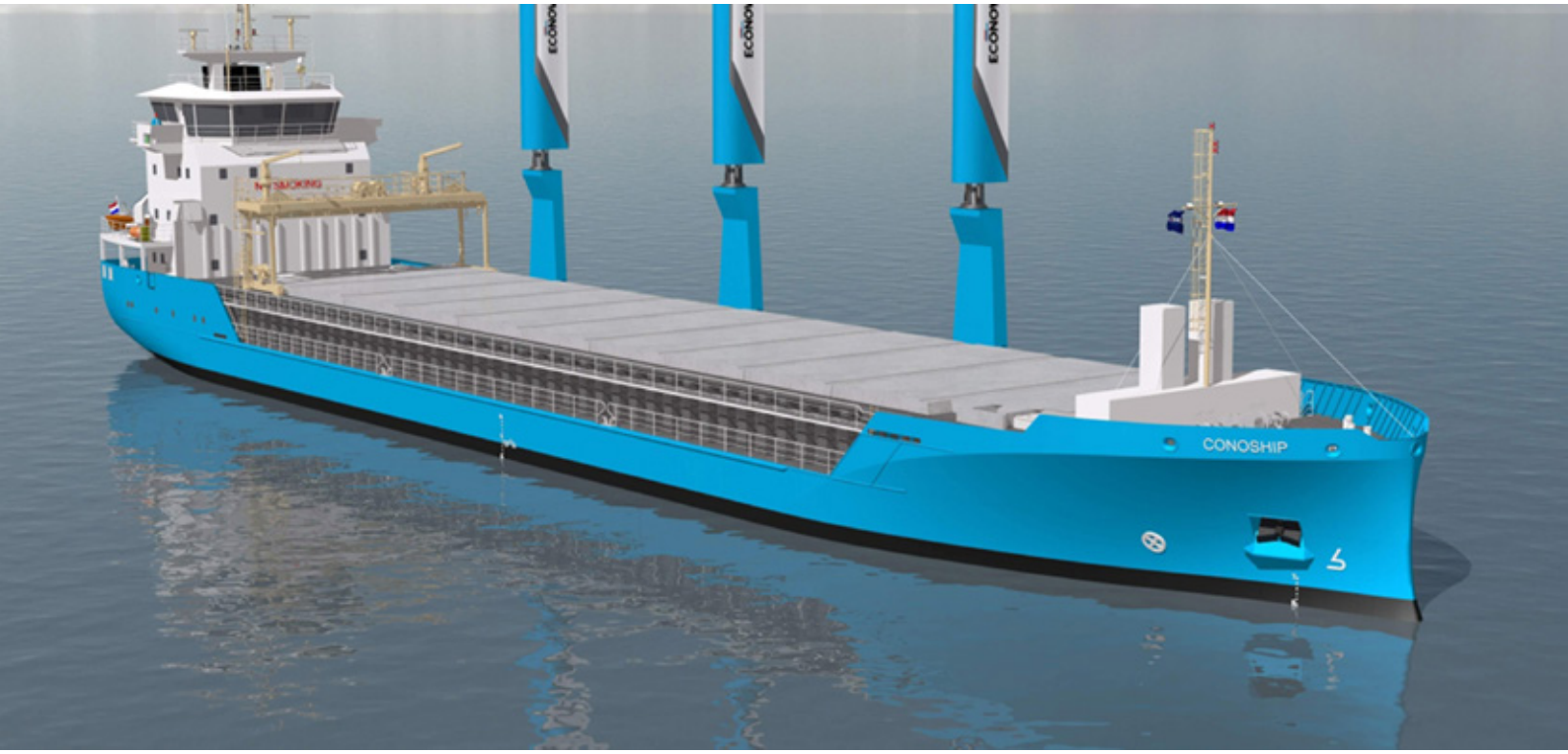
The following Ferro Alloys, for now, are not subject to CBAM:

- **Ferro Silicon**
- **Ferro Silicon Manganese**
- **Ferro Silicon Chrome**
- **Ferro Silicon Magnesium**
- **Ferro Molybdenum**
- **Ferro Vanadium**
- **Ferro Titanium**

However other Ferro Alloys such as Ferro Chrome and Ferro Manganese are indeed subject to CBAM.

Our Euro-Rijn Global Logistics team will be of assistance any time, regarding the new CBAM implementations.

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Eurosalt achieves CO2 Performance Ladder certification – A step forward towards sustainability

Eurosalt is proud to announce that it has successfully obtained certification for the CO2 Performance Ladder. This recognition underlines our commitment to sustainability and our ambition to reduce CO2 emissions and contribute to a greener future.



The CO2 Performance Ladder is a tool developed to support organisations in reducing their CO2 emissions. It offers a structured approach to gain insight into one's own emissions and helps companies take concrete steps towards climate neutrality. By obtaining this certification, Eurosalt not only demonstrates its commitment to the environment but also its responsibility towards customers and stakeholders.

Achieving the CO2 Performance Ladder certification is a significant milestone for us. It confirms our dedication to sustainability and provides us with a framework to continuously monitor and improve our environmental performance. We want to be an example for other organisations and show that it is possible to operate both economically and ecologically responsibly.

With this certification, an important step has been taken in making our business operations more sustainable. We have already implemented various initiatives, including switching to HVO (hydrotreated vegetable oil) fuels, reducing our waste through the use of recyclable materials, and switching our production to green electricity from renewable sources, which has reduced our carbon emissions by at least 60%. In the coming years, we will continue to work to further reduce our CO2 emissions and minimise our impact on the environment.

We invite all stakeholders to join us on our journey towards sustainability. Together we can work towards a better world for future generations! ■

Trees for Miles



We believe environmental sustainability is at least as important for the future of our planet. Recently, Independent Transport Logistics (ITL) announced its project Trees for Miles.

Together with StartUp4Kids, ITL is planting five fruit trees in Botswana for every 100.000 kilometres driven with ITL. Before any kilometre driven, ITL kicked of their project by planting 50 fruit trees, providing shade for 500 children and feeding 5.000 people in Botswana.

“The more successful our collaboration with our clients and subcontractors, the more kilometres we drive, the more trees the children in Botswana can plant. This is how we make Trees for Miles a joint project.” – Edwin Koetsenruijter, Managing Director at ITL

We have now planted over 300 trees (5 for every 100.000 kilometres driven with ITL). ITL Trees for Miles implements tree-planting initiatives, collaborating closely with StartUp4Kids to optimise the social and environmental outcomes of this project.

Thank you for every driven mile with ITL, which contributed to making the world a bit more beautiful.





ITL: An interview with Edwin Koetsenruijter

International Transport Logistics is an international forwarder specialised in providing road transport within Europe. Through its vast network and know-how ITL is able to transport your goods from A to B in a very professional way and at favourable rates. The company works with certified transport companies from all over Europe, carefully selected by ITL.

We had the ability to speak to Edwin Koetsenruijter, Managing Director at ITL and ask him about the Trees for Miles project.



Do you want to learn more about the Trees for Miles project? Visit our website here.

What was the driving force behind establishing Trees for Miles?
Edwin: ITL, together with our partners, transports a lot of goods. We thought it would be a good idea to do something about the CO2 emissions. That's why, through this project, we want to give something back to the environment.

For every kilometre driven we plant fruit trees in Botswana, these trees also provide shade and feed people there. Together with StartUp4Kids, we teach people how to grow and maintain the trees. An additional advantage: until now, fruit has largely been imported from other countries, while the climate in Botswana is ideal for fruit growing. So we speak of a win-win situation. A win for the environment and a win for the people of Botswana.

What are the main goals of Trees for Miles and how do these goals benefit the community?
Edwin: Naturally, we will try to plant as many trees as possible in 2025. We will also approach shippers and customers to participate in this project, together with ITL or directly via Trees for Miles.

What does the future of Trees for Miles look like?
Edwin: We will try to push this project as much as possible, together with other participants. We are also working on plans to start Trees for Miles in Peru and plant trees there. Of course we're hoping many other companies will follow our lead.

"Together we try to make the world a bit more beautiful."



AWL Group of Companies

The AWL Group of Companies, with around 100 employees, is a logistics service provider with five different locations spanning approximately 100,000 m^2. Specialised in storage of hazardous substances, food and feed products, automotive, energy-related products, and retail, AWL is a reliable partner in logistics. The group is AEO (customs and safety) and BRZO certified, and services range from storage and transportation/distribution to container transport and handling customs formalities. It is also the only company in the Netherlands that is certified to store lithium batteries.

AWL Hazmat

AWL Hazmat has compartment storage locations that meet the latest legal requirements regarding environment, fire safety, and working conditions, in accordance with the latest ADR/PGS15 regulations for storing hazardous substances or goods. Thanks to the right certifications (ISO9001:2015/HACCP/SQAS) and well-trained and skilled staff with years of experience in this sector, AWL Hazmat relieves its customers in terms of storage and offer Value-Added Logistics (VAL) activities such as repacking, relabeling, etc., and also distribution of ADR goods and hazardous (chemical) substances.

AWL Automotive

For handling import and export flows of vehicles, Roro or containers, AWL Automotive provides full support regarding storage, customs formalities, transportation (both sea freight and road transport), and (local) vehicle registration. On request, Value-Added Logistics (VAL) activities such as washing, electric vehicle charging, damage repair, reconditioning of ex-rental and lease vehicles are possible. With an outdoor storage capacity of almost 60,000 m², no request is impossible for AWL Automotive.

AWL Food & Feed

AWL Food & Feed in Moerdijk has a warehouse of 15,000 m² that accommodates food and feed products such as ingredients and additives for both the food and animal feed industries. Repackaging activities and silo work are also offered. AWL holds the following certifications: FSSC22000, GMP+, SKAL.

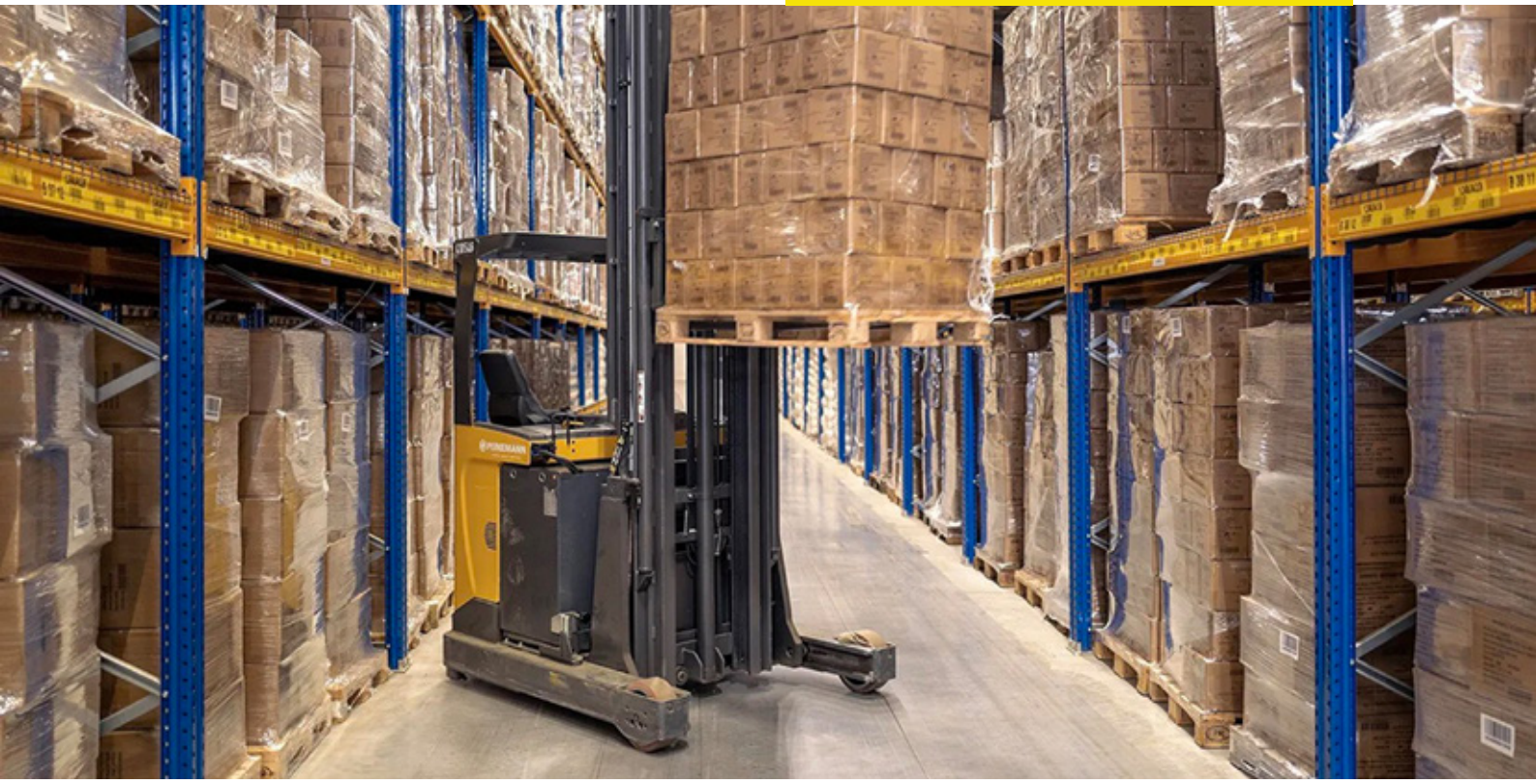
AWL Energy

In addition to wind energy, solar energy contributes to achieving climate goals set in the Climate Agreement and the Climate Act. AWL Energy on the Maasvlakte gladly contributes and operates from a new and modern warehouse with 20,000 m² available for solar panels and lithium batteries.

AWL Retail

AWL Retail has 20,000 m² for consumer goods. Think household appliances, garden tools, or sports equipment. AWL transfers your goods directly from the container to another container or truck (cross-docking). If you want. AWL Retail offers a wide range of additional services, such as repackaging and relabelling and gladly manages the entire distribution of your consumer goods. AWL operates from a modern storage facility on the Maasvlakte with a focus on automation and digitisation. ■

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Euro-Rijn Italia

Euro-Rijn Italia Srl. is a logistics service provider specialised in the storage, handling and distribution of metals, bulk and general cargo. With our team of experts and specialists, we always find the best logistics solution for you.





From our location in Mira, Italy, strategically located near the Port of Venice, we provide our customers with logistics solutions for their bulk products and general cargo. The Port of Venice is the only terminal in Italy connected to the inland waterway network. Our international network of agents, carriers and other partners makes virtually every corner of the world accessible to our customers.

Transport

Whether your goods are transported in bulk, as break bulk cargo, or by container, our specialists always find the most efficient and cost-effective way of shipping. With our extensive international network of agents, carriers, and trusted partners, we make every corner of the world accessible to you, ensuring that your products reach their destination safely and on time.

Logistics

Depending on the market in which you operate, the storage and distribution of your goods require a certain way of handling. We specialise in various markets. Whether you need to store food products for the retail sector, transfer bulk raw materials for the process industry or distribute items for your webshop. We have the perfect solution for you.



Interview with Alessia Antoniello



We interviewed Alessia Antoniello, Commercial Manager at Euro-Rijn Italia, and asked her about managing the Italian branch of Euro-Rijn.

What does your job at Euro-Rijn Italia entail?
Alessia: My role at Euro-Rijn Italia is commercial and general manager. I focus on making sure that both the office and warehouse provide quality work. Along that, I strike to develop trusting relationships with the existing clients and promote our business to potential new clients.

How does Euro-Rijn Italia collaborate and communicate effectively with other Euro-Rijn Group companies?
Alessia: Euro-Rijn Italia maintains strong communication and collaboration with other companies in the group through regular meetings, shared platforms and joint projects. We use the same processes and digital platforms to ensure alignment. This allows us to maintain efficiency, innovation and consistency in the operations.

How would you describe the Euro-Rijn culture?
Alessia: The culture at Euro-Rijn is dynamic, inclusive, innovative. We value teamwork, creativity and encourage professional growth and work-life balance. All employees are supported through training programs, open communication and mentorship making it a great place to grow and contribute.

Can you tell us about any recent developments at the company?
Alessia: We are about to terminate our new coverages for our 'outside bins'. This development will allow us to offer new covered space and enlarge our clients' stocks.

What is the best business advice you have ever received?
Alessia: One of the best pieces of advice I have ever received was 'take ownership, be proactive and value networking'. The first one has taught me to take initiative instead of waiting for someone to fix things for you, being proactive makes a huge difference in personal career growth. The second applies really well to my role and to our company in general. Networking is knowing people, and our business is a people business. Opportunities come from connections and learning from others is even more important. Therefore, Euro-Rijn Italia is very concentrated on building strong professional relationships.



Value added services

Sometimes our customers require more than just transport, transfer or storage of their goods. For example, products may need to be repackaged, raw materials may need to be mixed or your (metal) product needs to be crushed and screened to achieve a different size. These are just a few examples of value added services that we can offer you.

New website

Our new Euro-Rijn italia website has recently being rolled out. We are very happy with the new website, which we will further update during the year to facilitate our partners and customers even better, and we invite you to visit our new website at eurorijn.it. ■

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Future of Euro-Rijn

Keeping a close eye on trends and developments in the markets we serve will remain an important part of our business. By doing so we make sure we become increasingly relevant to our valued customers. Our strength is being able to respond quickly to changes in the market and our customer's requirements.
At the moment, we aspire for more international developments and are currently looking to expand in different regions across the globe. Our new location in the UK is completely up and running and we are currently investigating the possibilities of setting up a business in the United Arab Emirates. For the future, we are looking at possibilities in Asia and South America as well.





Euro-Rijn Logistics Holding

Euro-Rijn Logistics Holding is Euro-Rijn Groups holding company focussed on logistics services. Because the Euro-Rijn Group consists of a large number of companies, each with its own specialism, combining the different services and creating a comprehensive and complete logistics solution was our biggest opportunity. By combining the various services of the Euro-Rijn Group companies focused on logistics, we are concentrating our strengths as a complete logistics service provider.

As we work towards expanding our services, offering personal all-encompassing solutions and working towards sustainable logistics, we would like to thank all of our employees, partners and customers for their continued cooperation, loyalty and effort which made us grow as a company. We could not have achieved this without all of you. Whatever the circumstances are, our focus will always be on creating and maintaining long term relationships and offering complete logistics solutions to our customers and partners. ■

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